As Appeared In: **Richmond Bizsense**
December 19, 2011

Top Deals Of 2011

December 13, 2011 by AARON KREMER

Yesterday we looked at the most viewed stories of 2011. Today we focus on the Top Deals of the year, including two valued at $100 million each.

1. The biggest-dollar deal belongs to Lingerfelt Development, which in May paid about $100 million for a 900,000 square-foot portfolio of 14 buildings from Liberty Property Trust. In August, Lingerfelt added one more building at Glenside.

Lingerfelt and Liberty have a history. In 1995, Lingerfelt sold itself to Liberty. Alan Lingerfelt, now in his mid-50s, had worked locally for Liberty for 12 years until he retired. He then re-launched Lingerfelt Development.